

Name: \_\_\_\_\_

## Needs and Interest Analysis Prospective

Each person who contemplates using career transition services has unique needs, interests and expectations. In order to determine where your needs lie, we offer you the opportunity to self-identify your interests and needs on this brief form. You may return this form electronically.

### Transitional Needs

	Low Need	Some Need	High Need
<b>CAREER PLANNING</b> Assistance in developing a compelling career goal and ensuring goal is in line with the current market need.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>RESUME</b> Assistance in developing a cutting edge resume and learning tips/strategies for posting a resume on the Internet.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>MARKETING TOOLS</b> Assistance in presenting my credentials effectively and confidently. Creating a professional biography.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>NETWORKING</b> Information and advice on building a comprehensive network to leverage search results.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>JOB SEARCH STRATEGIES</b> Tips on creating a position when none is advertised and techniques to leverage multiple offers.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>RESEARCH</b> Strategies for conducting in-depth company, industry, and market research using the Internet and other resources.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>INTERVIEWING</b> Practice for interviewing and techniques for conducting successful informational interviews.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>NEGOTIATING</b> Techniques for effective negotiations.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>ONGOING COACHING</b> Support in managing the stressful challenges of change and overcoming obstacles in all phases of career transition.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

### Interests

	Low Interest	Some Interest	High Interest
<b>CHANGE CAREERS</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PURSUE PART-TIME, TEMPORARY CAREERS</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>START A SMALL BUSINESS</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>EXPLORE ENTREPRENEURSHIP</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>CONSIDER RETIREMENT CAREERS</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>WORK AS AN INDEPENDENT PROFESSIONAL</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>DEVELOP A PORTFOLIO (VARIETY) OF SERVICES</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>CONSIDER GOVERNMENT OR NON-PROFIT OPPORTUNITIES</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>